

# What Can I do with a Major in **MANAGEMENT**?

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Management is commonly defined as the alignment and coordination of multiple activities in an organization. Management consists of the interlocking functions of creating corporate policy and organizing, planning, controlling, and directing an organization's resources in order to achieve objectives. The directors and managers of a company or organization have the power and responsibility to make decisions and oversee an enterprise. The size of management can range from one person in a small organization to hundreds or thousands of managers in multinational companies.

## **Typical Coursework**

Accounting  
Communications  
Computer Concepts and Applications  
Customer Service  
Ethics  
Global Business

Human Resource Management  
Introduction to Business  
Marketing  
Principles of Management  
Sales  
Supervision

## **Related Major Skills**

Leadership  
Critical thinking  
Problem solving  
Numerical computation  
Sound decision-making  
Oral & written communication  
Organizing activities  
Computer literacy

Planning activities  
Flexibility  
Team player  
Coordinating activities  
Directing activities and staff  
Cross-cultural skills  
Interpersonal skills  
Analyze and interpret data

## **Related Occupations\***

Account Executive  
Communications Officer  
Employment Counselor  
Health Services/Hospital Admin.  
Property Manager  
Mortgage Loan Officer  
Purchasing Agent  
Wholesale Services Rep.  
Telecommunications Coord.

Bank Manager  
College/University Faculty  
Entertainment Agent  
Human Resource Director  
Operations Manager  
Retail Store Manager  
Recreation Manager  
Researcher  
Trust Administrator

Benefits Manager  
Consultant  
Retail Sales Manager  
Int'l Business Manager  
Stock Broker  
Personnel Manager/Recruiter  
Training Manager  
Sales Manager  
Business Strategy

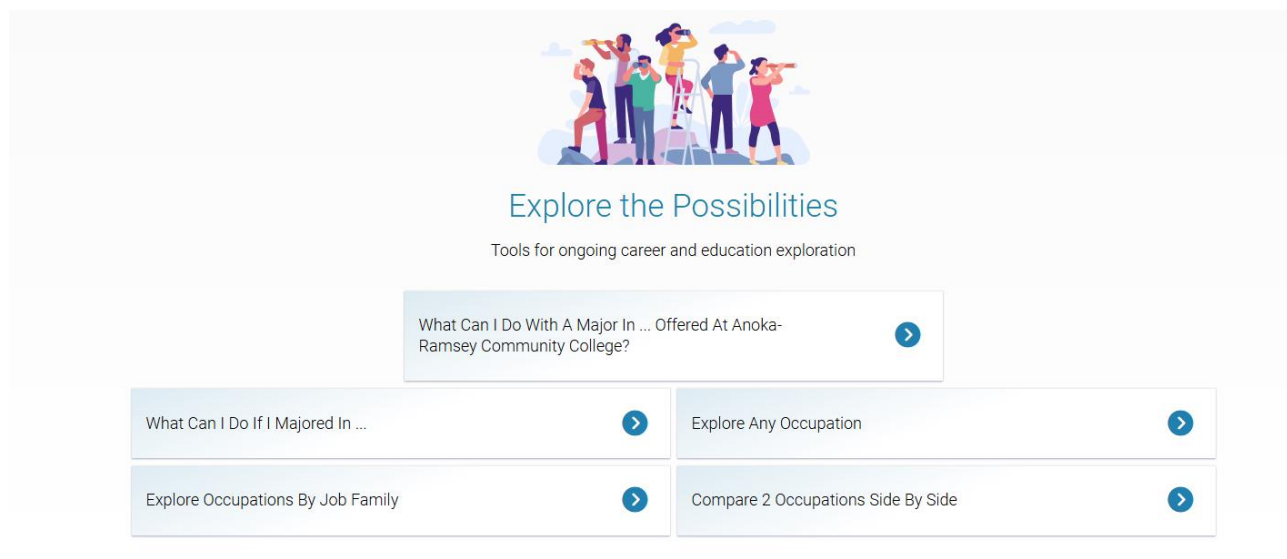
\*Many of these careers require a four-year degree. Please meet with your advisor for more information about this major.

## **Who Hires for this Occupation?**

Managers work in nearly every industry. Some examples include: Federal, State, and Local Government, Business Management Companies, Educational Services, Health Care Services, Manufacturing Companies, Artist and Event Management Companies, Entertainment/Performing Arts Companies, Retail, Businesses & Corporations, etc.

## **Focus2**

Visit [FOCUS2](#) (use ARCC credentials to sign-in) for more information regarding **related occupations and average salaries** and explore **other related majors**. You can also take **assessments** to match your skills, interests, and values to potential careers and majors.



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## **Minnesota Colleges & Universities with a major in MANAGEMENT**

Anoka-Ramsey Community College (Associates)	Bemidji State University
Metropolitan State University	MN State University, Mankato
MN State University, Moorhead	Southwest MN State University
Saint Cloud State University	Winona State University
Augsburg College	Bethany Lutheran College
Bethel University	College of Saint Benedict
College of St. Scholastica	Concordia College
Concordia University	Gustavus Adolphus College
Hamline University	North Central University
Saint John's University	Saint Mary's University
St. Catherine University	University of Northwestern
University of St. Thomas	University of Minnesota
Saint John's University	

^Anoka-Ramsey Community College offers a [Business Associate of Applied Science Degree with a Management/Marketing Emphasis](#) designed for students interested in preparing for entry-level positions in business and marketing as well as for possible transfer.

Search for majors and colleges at [Minnesota State System Colleges and University](#)

## **Professional Association Links**

[American Management Association](#)

[National Management Association](#)

## **For More Information**

Contact ARCC Counseling (Coon Rapids and Cambridge) at (763) 433-1100 or stop by the campus Information Desk

*Information adapted from:*

[Minnesota Career Information System](#)

[Occupational Outlook Handbook](#)

[Focus2](#)

[Career Center at the University of North Carolina at Wilmington](#)