

# What Can I do with a Major in **MANAGEMENT?**

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Management is commonly defined as the alignment and coordination of multiple activities in an organization. Management consists of the interlocking functions of creating corporate policy and organizing, planning, controlling, and directing an organization's resources in order to achieve objectives. The directors and managers of a company or organization have the power and responsibility to make decisions and oversee an enterprise. The size of management can range from one person in a small organization to hundreds or thousands of managers in multinational companies.

## **Typical Coursework**

Art and Music History	Biology and Ethics
Classics	Communication
Computers, Technology, and Society	Critical Theory
English Literature	History of the Western World
Humanities	Languages
Philosophy and Religion	Political Science
Social Science	Technology and Society

## **Related Major Skills**

Leadership	Planning activities
Critical thinking	Flexibility
Problem solving	Team player
Numerical computation	Coordinating activities
Sound decision-making	Directing activities and staff
Oral & written communication	Cross-cultural skills
Organizing activities	Interpersonal skills
Computer literacy	Analyze and interpret data

## **Related Occupations**

Account Executive	Bank Manager	Benefits Manager
Communications Officer	College/University Faculty	Consultant
Employment Counselor	Entertainment Agent	Retail Sales Manager
Health Services/Hospital Admin.	Human Resource Director	Int'l Business Manager
Property Manager	Operations Manager	Stock Broker
Mortgage Loan Officer	Retail Store Manager	Personnel Manager/Recruiter
Purchasing Agent	Recreation Manager	Training Manager
Wholesale Services Rep.	Researcher	Sales Manager
Telecommunications Coord.	Trust Administrator	Business Strategy

## **Who Hires for this Occupation?**

Managers work in nearly every industry. Some examples include: Federal, State, and Local Government, Business Management Companies, Educational Services, Health Care Services, Manufacturing Companies, Artist and Event Management Companies, Entertainment/Performing Arts Companies, Retail, Businesses & Corporations, etc.

## **Minnesota Colleges & Universities with a major in MANAGEMENT**

Anoka-Ramsey Community College (Associates)	Bemidji State University
Metropolitan State University	MN State University, Mankato
MN State University, Moorhead	Southwest MN State University
Saint Cloud State University	Winona State University
Augsburg College	Bethany Lutheran College
Bethel University	College of Saint Benedict
College of St. Scholastica	Concordia College
Concordia University	Gustavus Adolphus College
Hamline University	North Central University
Saint John's University	Saint Mary's University
St. Catherine University	University of Northwestern
University of St. Thomas	University of Minnesota
Saint John's University	

## **Professional Association Links**

American Management Association, <http://www.amanet.org>  
National Management Association, <http://nma1.org/>  
American Marketing Association, <http://www.marketingpower.com>  
Public Relations Society of America, <http://www.prsa.org>

## **For More Information**

Contact ARCC Career Counseling: (763) 433-1240 (CR campus), (763) 433-1840 (Cambridge campus)  
or stop by the campus Information Desk

**Information adapted from:** Minnesota Career Information System <https://mncis.intocareers.org>, and the Career Center at the University of North Carolina, Wilmington <http://uncw.edu/career/WhatCanIDoWithaMajorIn.html> & the National Communication Association, [www.natcom.org](http://www.natcom.org) occupation list.